

# PETER AZIZ

Senior Salesforce Developer – 6 years of experience

Peter has a strong background in web and cloud technologies complemented with leadership/managerial roles in cloud projects. He has served in consulting positions for cloud and web-based. He is experienced in visioning, costing, and executing projects from inception to launch and can provide a structured framework to analyze complex situations into simple strategic imperatives. As a Salesforce engineer, Peter has acquired several consultancy certificates.

For more than six years, he has been enrolled in several insurance, retail, mining, construction, renewable energy & real estate projects and has a proven track record of timely delivery. In the last years he has been assigned to analyze and design medium-scope projects, widening his vision into architecture.

Since 2018 Peter has been assigned to several integration projects that require establishing bi-directional integration connections from and to Salesforce with other external systems using RESTful and SOAP methodologies along with Jitterbit and Dell Boomi (Cloud and on-premise) integration tools. Over the years he became experienced in authentication types such as OAuth2 and MFA (Multi-factor authentication).

## Certifications

Salesforce Certified Sales Cloud Consultant	2019
Salesforce Certified Experience Cloud Consultant	2019
Salesforce Certified Service Cloud Consultant	2019
Salesforce Certified Administrator	2018
Salesforce Certified Platform Developer I	2017
Salesforce Certified Platform App Builder	2017

## Salesforce Clouds

Sales Cloud  
Service Cloud  
Community Cloud  
Field Service  
CPQ

## Salesforce Technologies

Apex Classes/Triggers  
Visualforce Pages/Components  
Aura Components  
Apex Web Services & Callouts:  
RESTful/Soap  
Flows & Approvals  
Dashboards / Reports  
Experience Builder  
Console Apps & Omni Channel  
Platform Events / CDC

## Salesforce Tools

Force.com IDE / VSCode  
Force.com Platform  
Force.com Data Loader/Import Wizard  
Force.com Migration Tool  
Workbench

## Programming Languages

Apex, Java, PHP

## Web Technologies

HTML, CSS, AJAX, XML, JS/jQuery

## Methodologies

Agile, Scrum, SDLC

## Reference assignments (Projects)

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### Salesforce developer in Digital healthcare booking platform

6 months

*Retail, Healthcare*

2020-2021

The customer had an already built platform for booking doctors via mobile app. Due to the Covid-19 breakthrough, Stakeholders decided to extend the business to include pharmaceutical and healthcare. Their new business included an online drug store that sells and delivers medicine via online orders and walk-in customers for six physical drugstores, inventory management, build sales/purchase/return invoices system.

#### Responsibilities:

- Design and implement a new POS system using a community cloud platform.
- Design and implement inventory management systems for an entire pharmacy chain owned by the customer.
- Build an administrative sales application for internal users using fully customized visualforce pages for tracking orders and monitoring stock levels
- Integrate with an external system to handle incoming orders using callouts.
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### Salesforce developer for Energy company

4 months

*Renewable energy*

2020

A promising renewable energy Egyptian company that focuses on transforming cooking oil to biodiesel, a green source of energy.

iOS and Android mobile applications integrate with Salesforce using RESTful APIs to provide login and create pickup orders and contact support.

#### Responsibilities:

- Design and build RESTful APIs for mobile apps.
  - Data cleaning and importing to Salesforce.
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## Salesforce developer for World-leading Caterpillar dealer

*On-going support*

One of the largest Caterpillar dealers, distributors, and supporting machinery all over the world. Dealing with big data was the customer's biggest challenge.

*Construction*

*2018-2021*

One of Peter's sub-projects with Mantrac, was to enhance, support, and implement new features for the field service lightning app. On the sales side, he implemented a Visualforce/Apex application starting from static HTML/CSS pages to a fully responsive application designed for iPads.

Time was a challenge as well when Peter was assigned to design and implement a web application to control a warehouse-to-warehouse inventory management system which was implemented in 3 months.

### **Responsibilities:**

- Design and implement new features for sales teams such as scorecards and commission systems.
- Design and implement new inventory management system using custom VFPs
- Technical support for already-existing sub-projects such as field service and sales.

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## Salesforce developer and Integrator for Logistics and Shipping company

*6-months*

Largest logistics and shipping companies in MENA and Gulf region. They requested to implement an integration application between Salesforce and another external POS system.

*Logistics*

*E-commerce/B2C*

*2018*

At first, the integration application was designed and implemented to transfer data between both systems in real-time. Shortly after implementing the integration of their first line of business, it was obvious that integrating millions of records daily would lead to enormous traffic and API consumption.

A new approach was suggested to establish integration in batches in near real-time, and provide a more reliable and maintainable connection and implementation. Though, data loss was not acceptable when dealing with sensitive data.

## Developer at Beverage manufacturer

4 months

A Heineken subsidiary, #1 alcoholic manufacturer and distributor in Egypt.

E-commerce  
2018

The customer asked to build an E-commerce website/portal that serves more than 250,000 orders each month, integrated with GetSwift for delivery, and build native iOS/Android mobile applications.

### Responsibilities:

- Develop the new website functionality and apply the new design look and feel
  - Implement backend web services for both website and mobile apps.
  - Support role for building a Customer Service app used for telephone-based orders.
  - Integration with GetSwift to provide larger delivery zones (Under construction)
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## Employments

Senior Salesforce Developer	12//2021 (Addcent, Sweden)
Senior Salesforce Developer	08/2021, 11/2021 (HipTen, USA remotely)
Senior Salesforce Developer	04/2018, 07/2021 (CloudzLab, Egypt)
Junior Cloud Developer	11/2015, 04/2018 (CloudConcept, Egypt)

## Education

- Bachelor degree in Computer Science - Cairo University (2005-2009)